





NEW YORK
STATE OF
OPPORTUNITY.

Mid-Hudson
Regional Economic
Development Council

MHREDC Public Meeting – Public Session

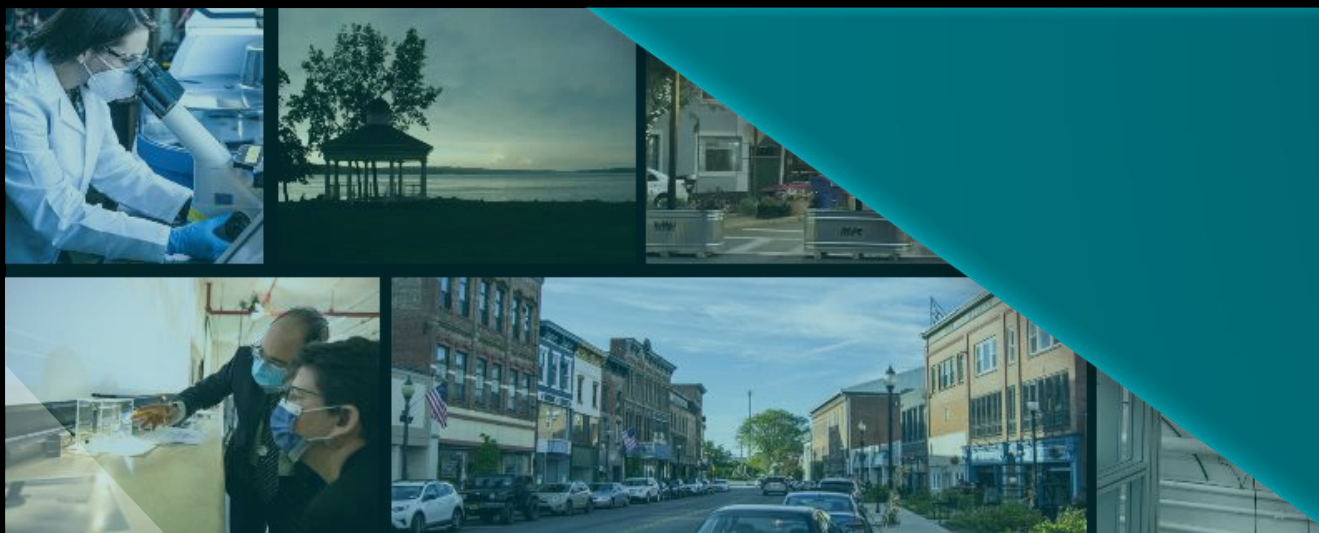
Friday, May 19, 2023



Agenda

- Welcome & Preamble
- FY 2023 - 2024 NYS Budget Highlights
- MHREDC Strategy Overview & REDC Round XII Recap
- CFA Round XIII Overview
- Other ESD initiatives
- Office of Strategic Workforce Development Overview
- Mid-Hudson Labor Market Update
- Old / New Business

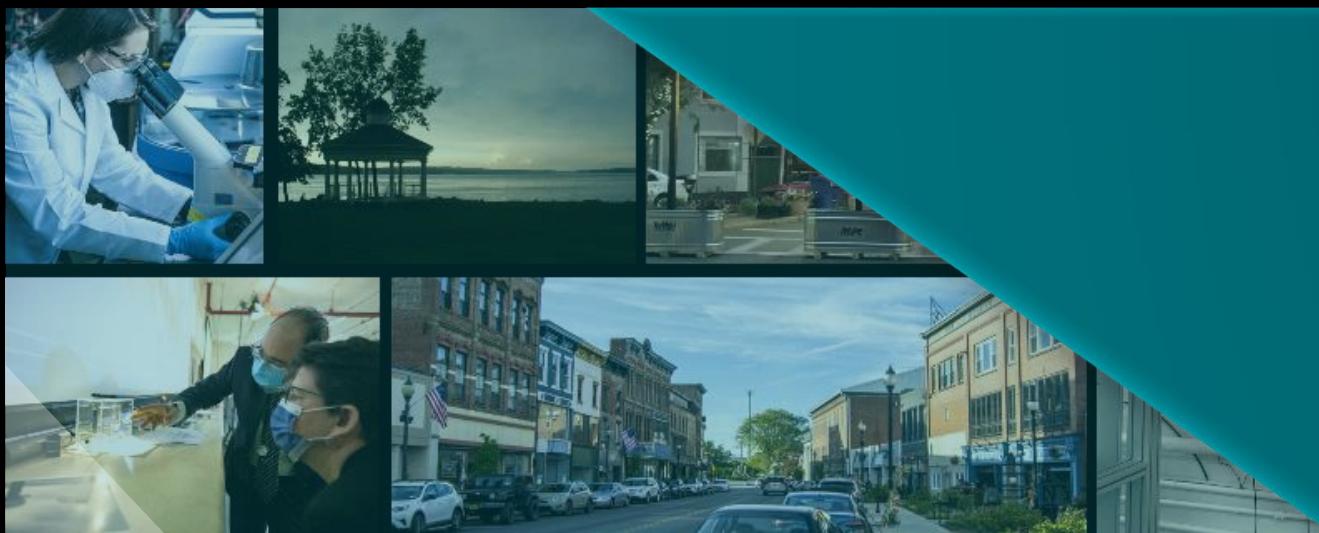




Welcome & Preamble



**Mid-Hudson
Regional Economic
Development Council**



FY 2023 - 2024 NYS Budget Highlights



FY24 Enacted Budget

- 1. \$700M Film**
- 2. \$6M Innovation Matching Grants (SBIR/STTR)**
- 3. Linked Deposit Enhancement**
- 4. \$300M NYC Musical & Theatrical Production Tax Credit**
- 5. \$50M Restore NY**
- 6. \$400k Small Business and Entrepreneurs Grant Program**
- 7. NY Youth Jobs Connector Program**
- 8. Museum Study**
- 9. Spending Adds**

FY24 Enacted Budget – *Extenders*

10. NYS Commercial Production Tax Credit

Extended 5 years to 2029

11. COVID Capital Costs Tax Credit

Extended application period six months to September 30, 2023 to give small businesses more time to apply

12. Loan Powers of UDC

From 2023 to 2024

13. Ability for UDC to administer EDF

From 2023 to 2024

14. MWBE Disparity Study

Extends due date one year, to August 15, 2024

Film

- Increase annual cap to \$700M (from \$420M). Extend credit through 2034.
- Above-The-Line (ATL) costs included: Covers writers, directors, etc. up to \$500k in wages. ATL costs capped at 40% of non-ATL costs.
- Returns credit to 30% (from 25%) of qualified costs. Adds bumps for:
 - Up to \$6M in relocation costs can be covered
 - Modify the 10% upstate bump: 1) include ATL, 2) remove the spending cap 3) add additional allowances related to upstate activity
 - Increase post-production carve-out to \$45M

➤ Generates more than \$9 in economic activity for every \$1 in state incentives

\$6M Innovation Matching Grants Program

- New NYSTAR program to support innovation small businesses
- Matching grants for small businesses receiving federal funds:
 - Small Business Innovation Research (SBIR) &
 - Small Business Technology Transfer (STTR)
- Program Structure:
 - Phase 1 awardees: up to \$100k
 - Phase 2 awardees: up to \$200k
 - Phase 3 awardees: NYSTAR will connect awardees to existing assets for follow-on support, including Manufacturing Extension Partnership, Entrepreneurial Assistance Centers, etc.

➤ NYS #1 in STEM grads in the northeast

➤ NYS was one of a minority of states without a matching program

Linked Deposit Program

- Offers reduced-rate financing for small businesses, through a \$560M revolving loan fund for expansions, equipment purchases, capital costs, etc.
 - Lifetime cap increased to \$6M (from \$2M)
 - Per loan cap increased to \$4M (from \$2M)
 - The \$2M caps had not been increased since 2011
-
- Program has supported approx. 6,000 businesses, awarded \$2B, and leveraged \$4B in spending. 30k jobs projected to result from the loans
 - This change builds on recent enhancements to open the program to credit unions and CDFIs to better support minority and women owned businesses

\$50M Restore NY

- Grants to municipalities to demolish or rehab blighted properties
- New funding will result in Round 8 of the program
- No programmatic changes

- In 2022, over \$100M awarded to 64 Restore NY projects
- Program helps local governments revitalize communities, encourage commercial investment, improve the local housing stock, and put properties back on tax rolls

\$400k Small Business and Entrepreneurs Grant Program

Legal change: allow municipal agencies to be designated as Entrepreneurship Assistance Centers (EACs)

New \$400k grant program: Entrepreneur and Small Business Grant Program. Two-year pilot

- \$5,000-\$25,000 for graduates of EAC training
- Grant recipients must remain in NYS for 2 years after award

NY Youth Jobs Connector Program

- DOL to further promote youth jobs and wraparound services. Office of Strategic Workforce Development (OSWD) will participate
- New OSWD annual reporting requirement (starting Feb. 2024)
- DOL to manage a statewide workforce development program database

Museum Study

- ESD to lead a study of museums, alongside other agencies
- \$1M funding provided
- Study must cover: museum funding needs, recommendations for support
- Report due one year after Budget enactment

Spending Adds

- \$1M increase for High Technology Matching Grants
- CATs: \$15M
- CoEs: \$14M
- \$1M increase for Tourism Matching grants
- \$80M increase in EDF (capital)
- \$455M Belmont (passing through ESD)

Legislature
priorities



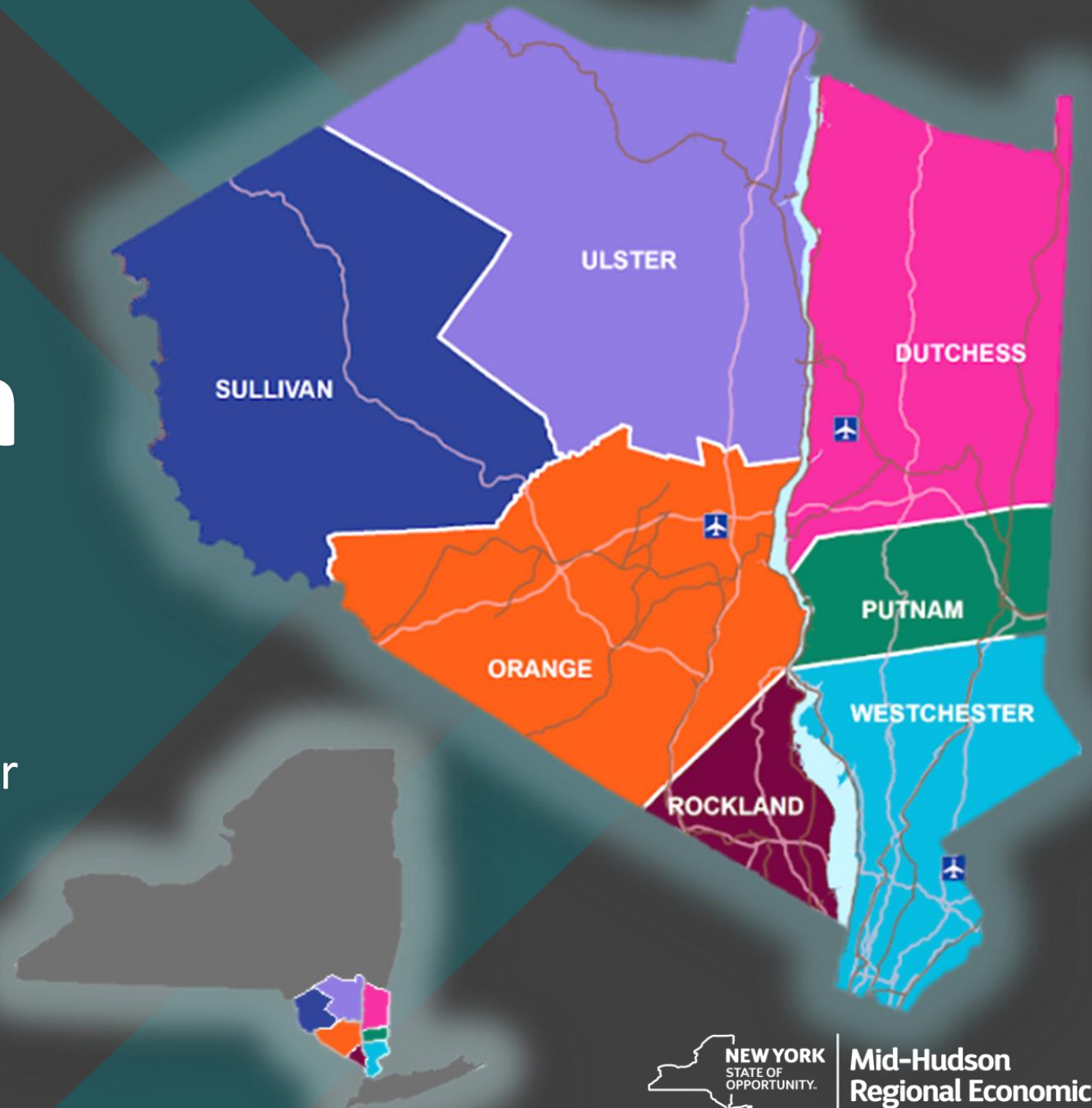
MHREDC Strategy Overview & REDC Round XII Recap



**Mid-Hudson
Regional Economic
Development Council**

The Mid-Hudson Region

Dutchess • Orange • Putnam
Rockland • Sullivan • Ulster • Westchester



Mid-Hudson
Regional Economic
Development Council



MHREDC Vision

The MHREDC imagines a future that includes **dynamic community centers** featuring businesses in **thriving industry sectors**, residents from all walks of life benefitting from **quality employment**, and countless **tourist attractions** that make the Mid-Hudson a **unique destination and place to live.**

MHREDC Strategy



Mid-Hudson
Regional Economic
Development Council

A stylized illustration of a coastal town. In the foreground, a dark blue body of water contains a white sailboat on the left and a small black car on the right. The middle ground features a row of colorful houses in shades of blue, green, and yellow. A grey car is parked on a light blue road in front of the houses. In the background, a large grey crane stands on a hill. The sky is a light blue gradient.

Smart Growth

Downtown Revitalization

Retention of Residents

Placemaking

Environmental Justice

Healthcare



Workforce

Life Sciences

Advanced Manufacturing

Information Technology

Distribution

Innovation

Financial & Professional Services

Film & Television Production

Diverse Small Businesses



Premier Tourist Destination

Food & Beverage

Local Agriculture

Arts, Culture, Recreation

Resiliency



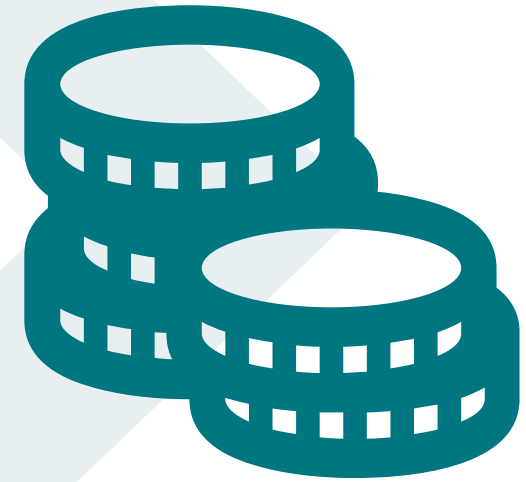
**Mid-Hudson
Regional Economic
Development Council**

MHREDC Strategy



Round XII Recap

- \$150 million in ESD Grant Funds available on a rolling basis
- Emphasis placed on project readiness and alignment with regional strategy



Round XII Recap

Total Number of Awards: 86

Total Award Amount: \$65,675,705

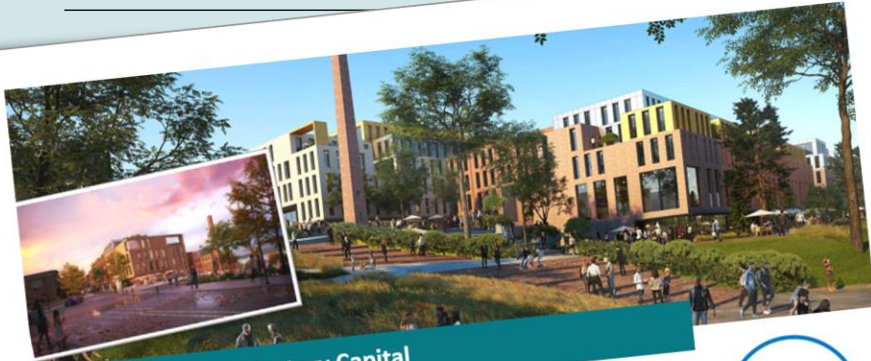
Total ESD Grant Awards: 21

Total ESD Grant Award Amount: \$15,229,643



Mid-Hudson
Regional Economic
Development Council

Round XII Project Highlights



Haverstraw Chair Factory Capital

Organization: Haverstraw Community Chair Factory LLC
CFA #: 120223
Location: Village of Haverstraw, Rockland County
Total Project Cost: \$10,268,000
State Investment: \$1,000,000 ESD Capital Grant Fund



The Milk Factory

Organization: Milk Factory, LLC
CFA #: 117966
Location: Village of Walden, Orange County
Total Project Cost: \$11,000,000
State Investment: \$1,500,000 ESD Capital Grant Fund



WMCHHealth Cellular Tissue Engineering Laboratory

Organization: Westchester County Health Care Corporation
CFA #: 117783
Location: Town of Mount Pleasant, Westchester County
Total Project Cost: \$3,500,750
State Investment: \$700,000 ESD Capital Grant Fund



**Mid-Hudson
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Development Council**



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Organization: Haverstraw Community Chair Factory LLC

CFA #: 120223

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Total Project Cost: \$10,268,000

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WMCHHealth Cellular Tissue Engineering Laboratory

Organization: Westchester County Health Care Corporation

CFA #: 117783

Location: Town of Mount Pleasant, Westchester County

Total Project Cost: \$3,500,750

State Investment: \$700,000 ESD Capital Grant Fund





The Milk Factory

Organization: Milk Factory, LLC

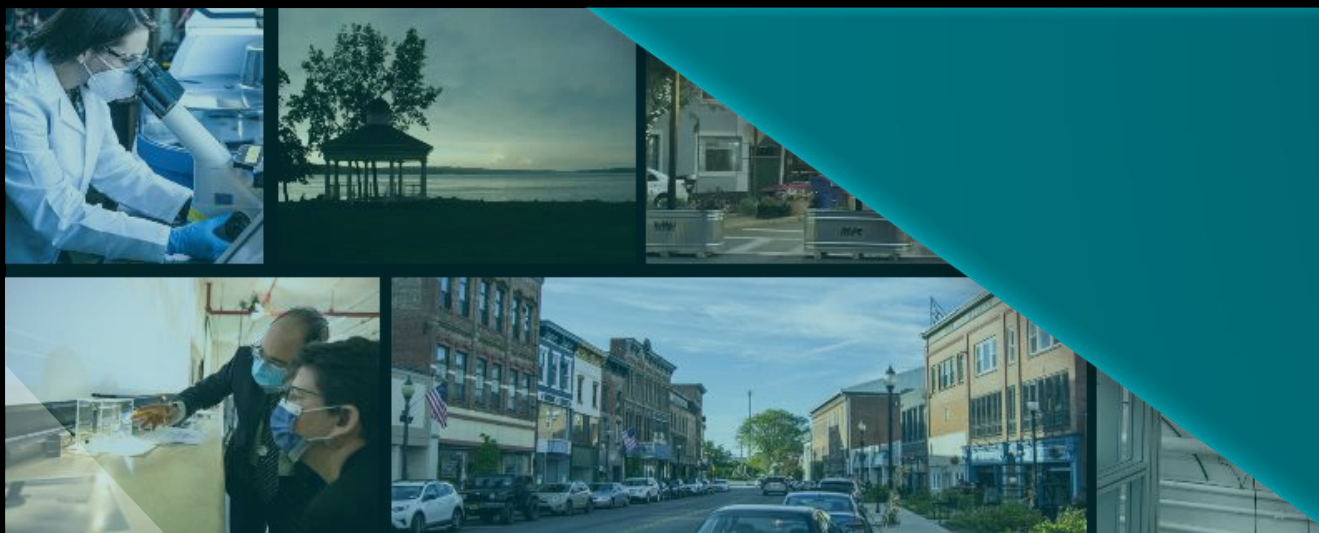
CFA #: 117966

Location: Village of Walden, Orange County

Total Project Cost: \$11,000,000

State Investment: \$1,500,000 ESD Capital Grant Fund





CFA Round XIII Overview



**Mid-Hudson
Regional Economic
Development Council**

Regional Economic Development Councils



**Regional Economic
Development Councils**

Regional Economic Development Councils

“The Regional Economic Development Councils (REDCs) support the state’s innovative approach that empowers regional stakeholders to establish pathways to prosperity, mapped out in regional strategic plans.

The Regional Councils are guided by their regional strategic economic development plans, which emphasize each region’s unique assets and provide strategies to harness local resources to stimulate regional economic development and create jobs statewide. The Regional Councils support the State’s bottom-up, community based, and performance-driven approach to economic development.”

Regional Economic Development Council 2023 Guidebook



Regional Economic
Development Councils

REDC Regional Strategic Planning Process

- **Review and Update regional strategic plan**
 - Re-establish an economic vision for the region's future;
 - Identify and advance projects to meet regional needs;
 - Establish regional priorities that build off the region's unique assets; and
 - Identify opportunities to advance key industries.
- **Challenges Competition**
- **Councils will have assistance from a consultant - RFP posted (submissions due Thursday, June 1)**

<https://esd.ny.gov/doing-business-ny/requests-proposals>



Regional Economic
Development Councils

REDC Round XIII

\$150 Million in Regional Council Capital Funding

- **Councils should continue to advance projects that advance regional priorities**
- **Continue to review & award on a rolling basis**



REDC Round XIII

New for Round XIII

- **Encourage applications that advance strategic focus areas**
 - Green buildings & sustainable development
 - Childcare projects
 - Projects in Severely Distressed Communities
 - Innovative Public-Private Partnerships
- **Projects that support these priorities may qualify for an enhanced incentive**



REDC Round XIII

New for Round XIII

- Launch of two new sub-programs using ESD capital grant funds
 - Craft Beverage Micro Grant Program (\$5 million)
 - Grant awards from \$25k-\$50k
 - Not-for-Profit Capital Grant Program (\$5 million)
 - Grant awards from \$25k-\$100k



2023 Available Resources

Additional programs from 10 state agencies will be made available with awards in Fall 2023

Deadline Programs

Available Resources for Regional Councils in 2023

Programs subject to the 4:00 PM July 28, 2023 Deadline

Empire State Development: Up to \$31 million

- Up to \$15 million for Market New York
- Up to \$5 million for New York State Business Incubator Program
- Up to \$1 million for Strategic Planning and Feasibility Studies
- Up to \$5 million for Craft Beverage Micro Grant Program*
- Up to \$5 million for Not-For-Profit Capital Grant Program*

Homes and Community Renewal: Up to \$24.2 million

- Up to \$4.2 million for New York Main Street Program
- Up to \$20 million for New York State Community Development Block Grant Program*

Office of Parks, Recreation and Historic Preservation: Up to \$27.9 million

- Up to \$26 million for Environmental Protection Fund Grants Program for Parks, Preservation and Heritage (EPF)
- Up to \$1.9 million for Recreational Trails Program (RTP)

Department of State: Up to \$26.8 million

- Up to \$16.3 million for the Local Waterfront Revitalization Program
- Up to \$2.5 million for the Brownfield Opportunity Area Program
- Up to \$2 million for the Smart Growth Comprehensive Planning Grant Program*
- Up to \$2 million for Countywide Resiliency Planning Grant*
- Up to \$4 million for Local Government Efficiency Program*

New York State Canal Corporation: Up to \$1 million

- Up to \$1 million for the Canalway Grants Program

New York State Department of Agriculture & Markets: Up to \$5.8 million

- Up to \$5.8 million for the NYS Grown & Certified Infrastructure, Technology & R&D Program

New York State Energy Research and Development Authority: Up to \$25 million

- Up to \$10 million for Carbon Neutral Economic Development Program
- Up to \$15 million for Commercial and Industrial (C&I) Carbon Challenge

Department of Environmental Conservation: Up to \$86 million*

- Up to \$8 million for the Climate Smart Communities Grant Program*
- Up to \$75 million for the Water Quality Improvement Project (WQIP) Program*
- Up to \$3 million for the Non-Agricultural Nonpoint Source Planning and Municipal Separate Storm Sewer System (MS4) Mapping Grant Program*

Environmental Facilities Corporation: Up to \$18 million*

- Up to \$15 million for the Green Innovation Grant Program*
- Up to \$3 million for NYS EFC Wastewater Infrastructure Engineering Planning Grant *

Open Enrollment Programs

Open Enrollment Programs

Empire State Development: Up to \$225 million

- Up to \$150 million for ESD Grant Funds
- Up to \$75 million for Excelsior Jobs Program

New York State Energy Research and Development Authority: Up to \$15 million*

- Up to \$15 million for Energy Efficiency Programs*

New York State Power Authority: Up to 7 Megawatts

- Up to 7 Megawatts for the ReCharge NY Program

Federal Industrial Development Bond Cap: Up to \$150 million*

- Up to \$150 million for Industrial Development Bond Cap (IDBC)*

Open Enrollment programs will continue to accept applications on an ongoing basis and are not subject to the July 28th deadline.

*REDCs will be made aware of projects applying to these programs but REDCs will not score these projects.

VISIT REGIONALCOUNCILS.NY.GOV



Regional Economic
Development Councils

CFA Timeline

Deadline Programs

MAY 15, 2023
CFA *OPENS*



JULY 28, 2023
CFA closes at 4PM
sharp



LATE FALL 2023
Award
announcements

Open Enrollment Programs

MAY 15, 2023
CFA **OPENS**



CFA open until funds exhausted.
Projects are reviewed quarterly,
or more frequently if needed.



Regional Economic
Development Councils

REDC Round XIII

Downtown Revitalization Initiative & New York Forward

- \$100 million available for another round for each program
- REDCs tasked with community selections for both programs
- Members to serve on Local Planning Committees



REDC Annual Ethics Training

Ethics training webinars with ESD Counsel:

- Thursday, June 8 @ 1:00 p.m.
- Tuesday, June 13 @ 10:00 a.m.
- Tuesday, June 20 @ 4:00 p.m.

All voting Council Members must participate in one session.

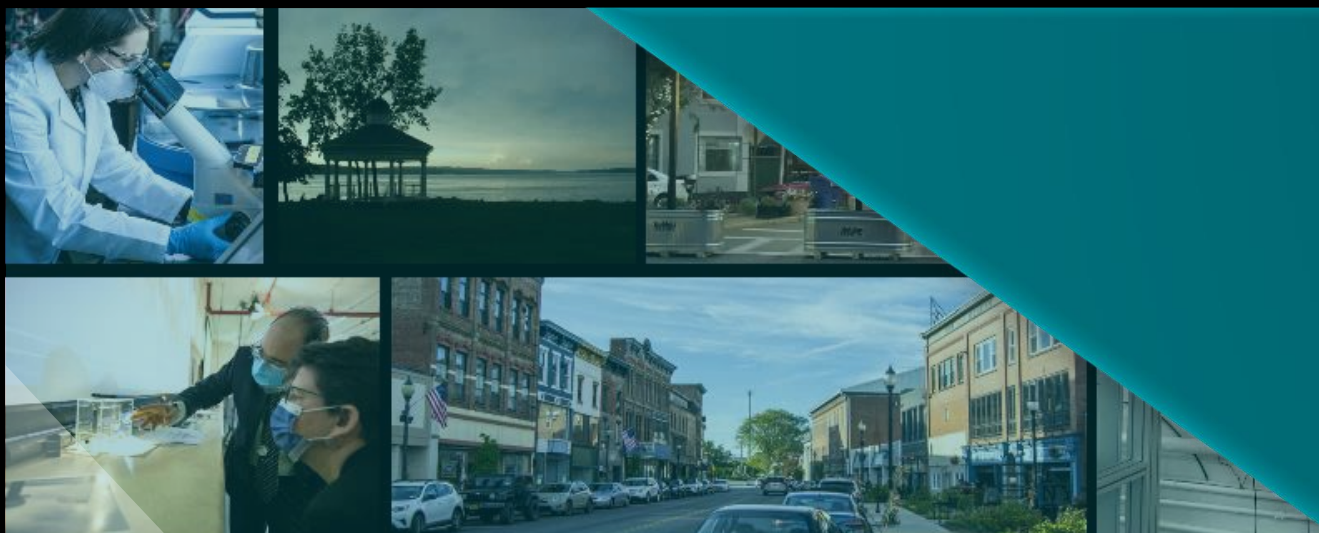
Submit annual Statement of Interest & Code of Conduct forms.



Thank You



**Regional Economic
Development Councils**



Other ESD Initiatives



**Mid-Hudson
Regional Economic
Development Council**

Other Initiatives: Mid-Hudson Momentum Fund

\$150 million Mid-Hudson Momentum Fund to grow mixed-used housing, TOD, and infrastructure projects in the region.

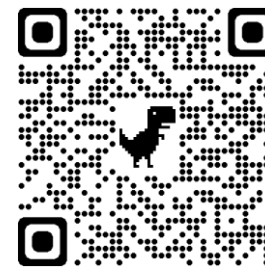
\$75M will be for Mixed-Use Housing/TOD projects:

- TOD and Affordable Housing Projects
- Housing that will support distressed communities and disadvantaged populations
- Shovel ready

\$75M will be for Infrastructure projects:

- New system installations or upgrades for water, roads, green renewable tech etc.
- Demonstrate connection to support increased housing or TOD projects
- Shovel ready

On the web:
esd.ny.gov/momentum



Minimum award:
\$2.5M
Maximum award:
\$10M



**Mid-Hudson
Regional Economic
Development Council**

GLOBAL NY

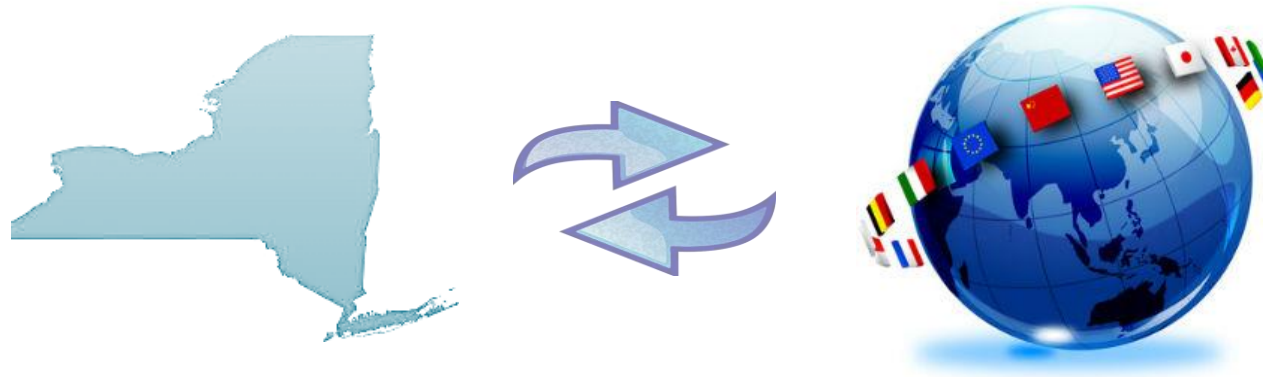


CONNECTING LOCAL BUSINESSES TO THE WORLD



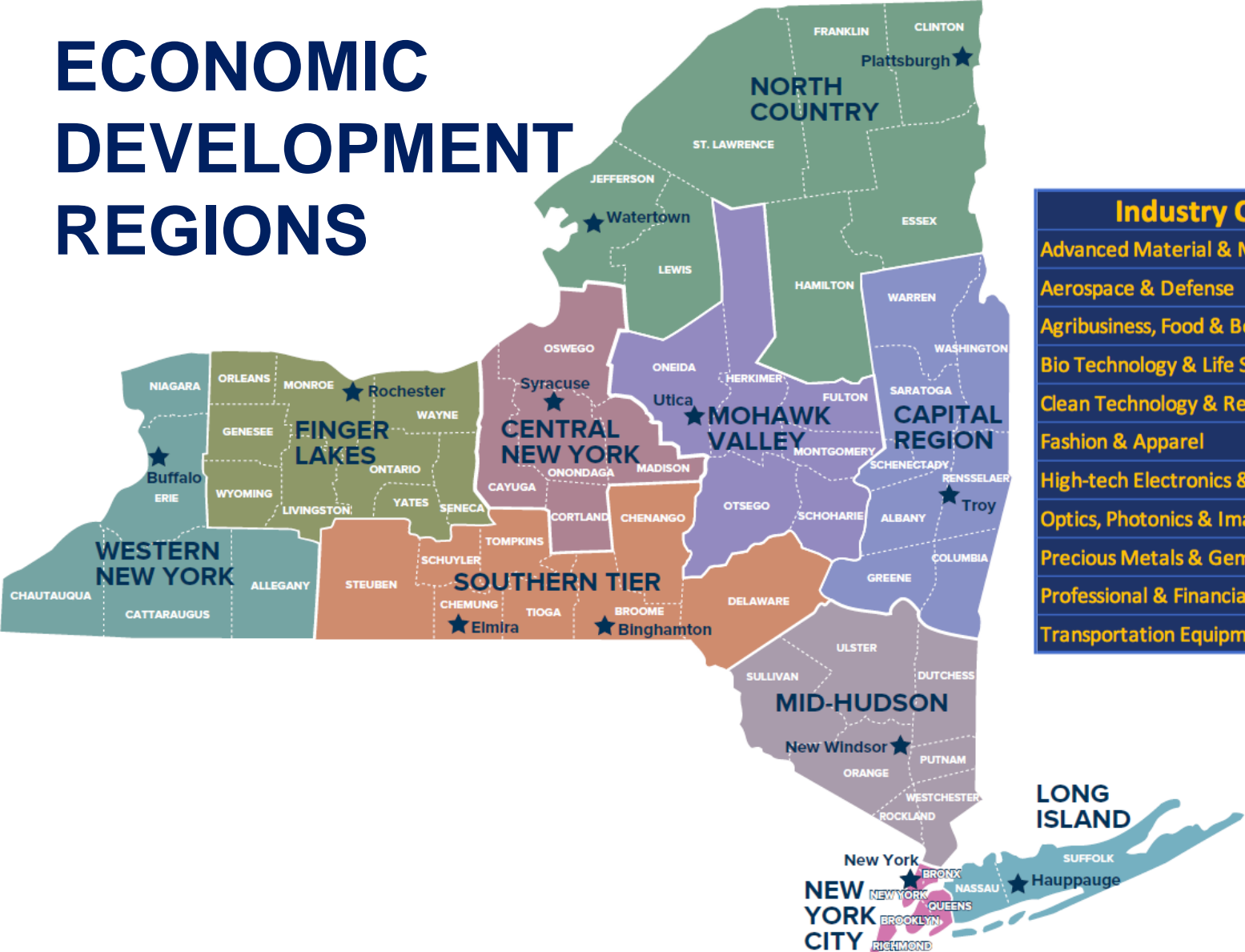
WHAT IS GLOBAL NY?

Global NY's mission is to promote competitiveness and foster economic activity by helping New York State small businesses export their products and services globally.



Under the Global NY banner, we also attract international businesses to consider expansion to NYS through various incentives.

ECONOMIC DEVELOPMENT REGIONS



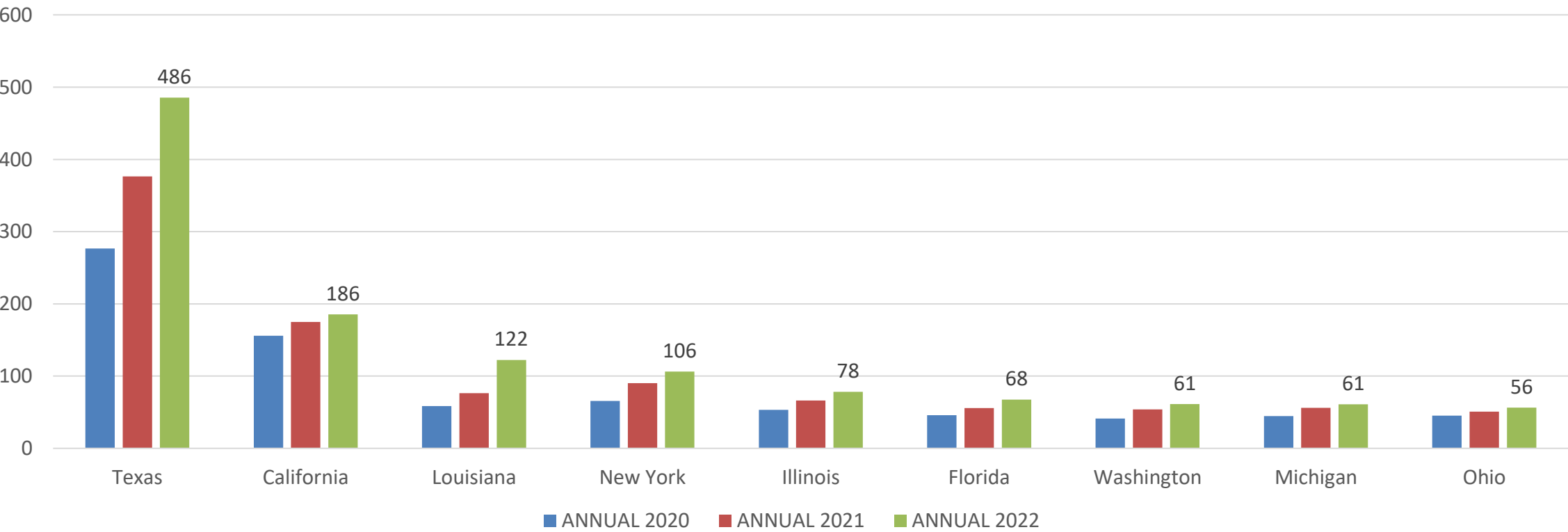
Industry Clusters	Capital	CNY	FL	LI	MH	MV	NYC	NC	ST	WNY
Advanced Material & Manufacturing	X	X	X		X	X		X	X	X
Aerospace & Defense		X		X	X			X	X	X
Agribusiness, Food & Beverage			X	X	X	X		X	X	X
Bio Technology & Life Sciences	X	X	X	X	X		X	X		X
Clean Technology & Renewable Energy	X	X	X					X		X
Fashion & Apparel							X			
High-tech Electronics & IT	X	X	X	X		X	X			
Optics, Photonics & Imaging			X							
Precious Metals & Gems							X			
Professional & Financial Services		X		X	X	X	X		X	X
Transportation Equipment & Logistics		X				X		X	X	



Empire State
Development

New York State is America's #4 Exporter

Commodity Export Value (billions \$)



GLOBAL NY EXPORT ASSISTANCE PROGRAMS



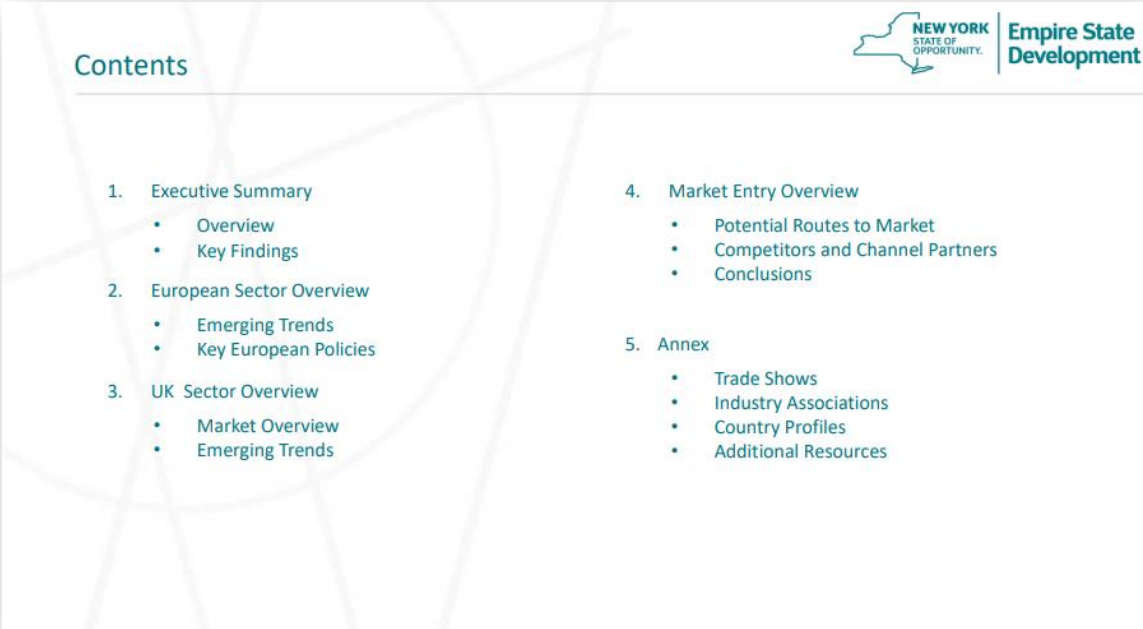
Export Marketing Assistance Service (EMAS)

State Trade Expansion Program (STEP)

Global NY Grant Fund Program

EXPORT MARKETING ASSISTANCE SERVICE (EMAS)

- **No-Cost Service**
- Companies work directly with our network of foreign trade representatives to find sales agents and distributors abroad.
- Each company benefits from a personalized program and is provided with a report on local market intelligence.



Contents	
1. Executive Summary	
• Overview	
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GLOBAL NY FOREIGN OFFICES



**Empire State
Development**

STATE TRADE EXPANSION PROGRAM (STEP)

OBJECTIVE:

Empire State Development (ESD) is working in partnership with the U.S. Small Business Administration (SBA) to increase the number of small businesses that begin to export; increase the value of exports for small businesses that currently export; and increase the number of small businesses exploring significant new trade opportunities.

Funded in part through a grant from the [U.S. Small Business Administration](#).



STATE TRADE EXPANSION PROGRAM

USE OF FUNDS:



- Financial Assistance Awards for Travel – Up to \$3,500
- Subscription to Services Offered by the U.S. Department of Commerce – Up to \$2,000
- Export Training Workshop – Up to \$2,000
- International or Qualified Domestic trade exhibit – Up to \$5,000
- Website Content/Foreign Language Translation – Up to \$3,500
- Development of International Marketing Campaign – Up to \$3,500
- Consultancy Services – Up to \$3,000
- Compliance Testing – Up to \$4,000

GLOBAL NY GRANT FUND

The Global NY Grant Fund provides grants to help New York State's small and medium-sized businesses increase export sales and create new jobs in New York.



GLOBAL NY GRANT FUND

For-Profit Companies

Eligibility:

- Grants ranging from \$7,500 to \$25,000 (limit of two per year)
- 50% cash match
- 51% product value added in NYS
- 500 or fewer employees in New York State
- In business for at least one year

Eligible Activities:

- Market Customization
- Trade Shows/Trade Missions
- Export Education
- Product Adaptation
- Market Certification

Not-for-Profit Organizations

Eligibility:

- Grants ranging from \$10,000 to \$100,000 (one per year)
- 25% cash/in-kind match

Eligible Activities:

- Trade Shows/Trade Missions
- Export Education
- Export Consulting

The Global NY Export Experts Tour

TUESDAY, JUNE 13 | 8:30 AM–12:30 PM

SUNY New Paltz

1 Hawk Drive

New Paltz, NY 12561

Whether your company is export-ready or you're interested in entering the global marketplace, the Global NY Export Experts Tour offers an excellent opportunity for your business to explore new markets around the world.

You'll hear from our global trade representatives based in Canada, Mexico, Europe (U.K.), South Africa, Israel, India, China, and the Caribbean. Our international business experts and industry specialists will also be on hand to share details about Global NY programs and opportunities—from loans, grants and operational assistance to trade missions and trade shows — that connect New York State businesses to the world. From one-on-one consultations to tips on finding qualified sales representatives and distributors, you'll gain foreign market intelligence and insight.

<https://esd.ny.gov/global-ny-trade-promotion-tour>





**Empire State
Development**



Neel Nayak

International Trade Manager (Mid-Hudson/Southern Tier)

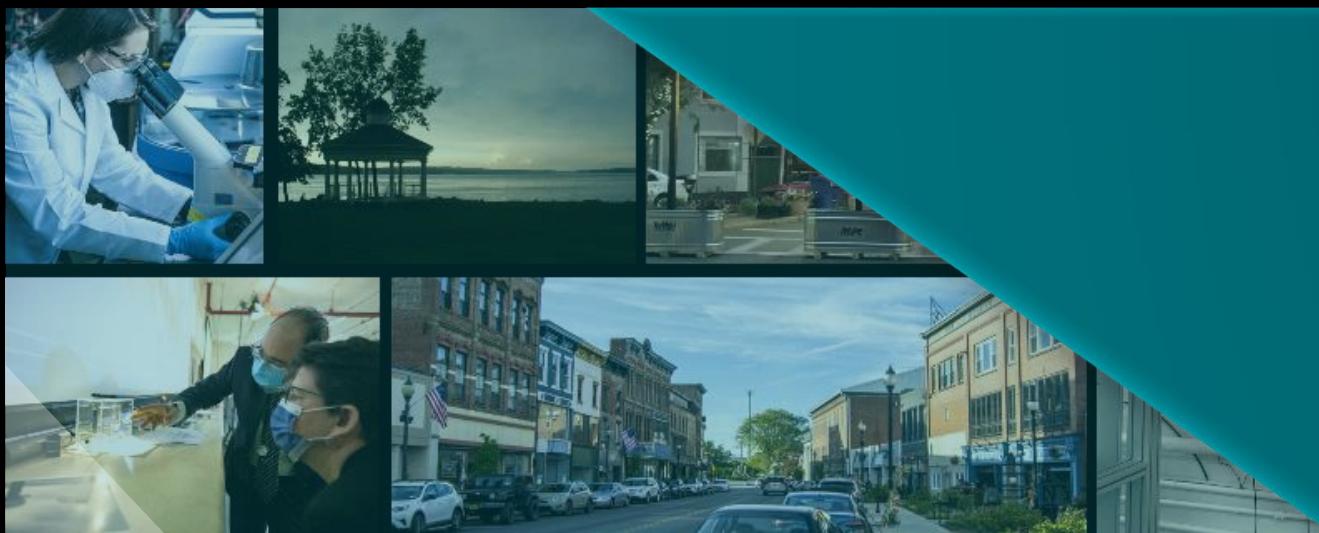
845-500-9203

WWW.ESD.NY.GOV/GLOBAL-NY

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GLOBALNY@ESD.NY.GOV





Office of Strategic Workforce Development Overview



Mid-Hudson
Regional Economic
Development Council



Office of Strategic
Workforce Development

NYS OFFICE OF STRATEGIC WORKFORCE DEVELOPMENT

A background image of a construction worker wearing a white hard hat and a high-visibility safety vest, looking off to the side. The image is overlaid with a teal-to-yellow gradient.

OSWD KEY PRIORITIES

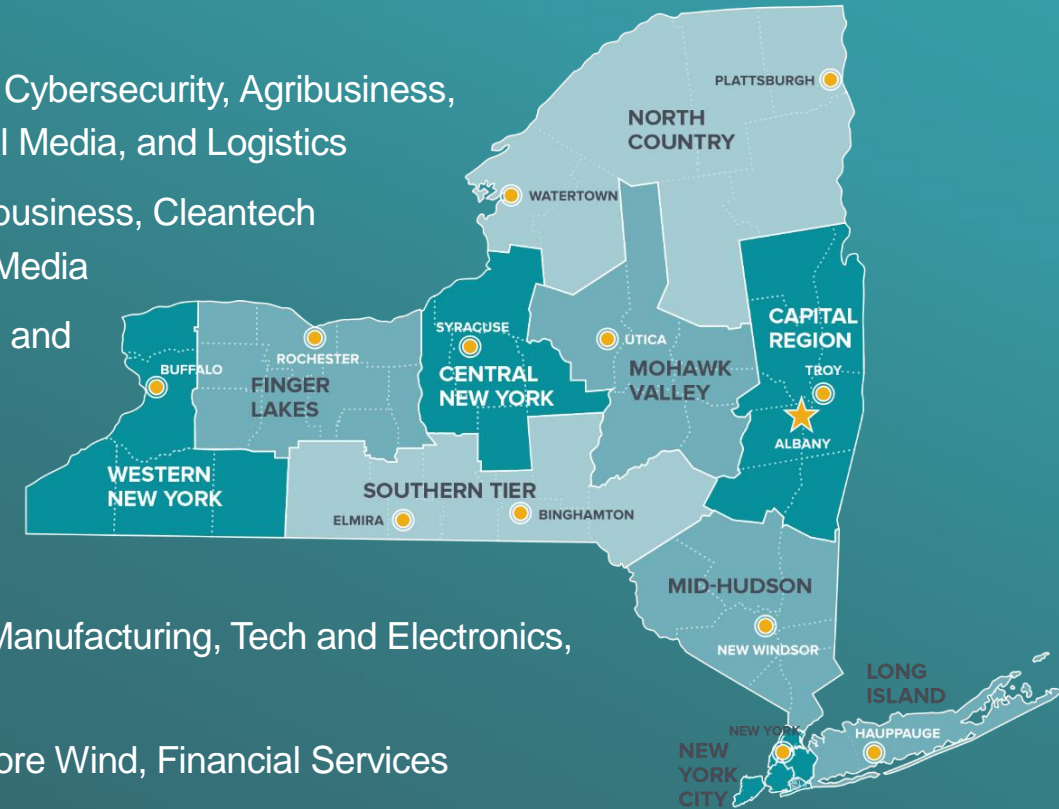
- Industry-driven workforce development
- Strategic focus on “good jobs” in the state’s high-growth sectors
- Expand opportunities for historically marginalized communities
- Improve data collection and impact tracking across funded programs

Statewide High-Growth Target Industries

Statewide Target Industry	Description
Advanced Manufacturing and Materials	R&D-driven manufacturing and processing of raw materials
Biotech and Life Sciences	Research, development, and manufacturing of health care products and equipment and pharmaceuticals
Cleantech and Renewable Energy	Generation, transmission, and storage of clean energy; manufacturing of clean energy generation components; building and infrastructure upgrades
Construction	Construction of buildings, civil engineering, and specialty trades
Electronics and Optics, Photonics, and Imaging (OPI)	Computer, electronics, and chemical manufacturing industries (including semiconductor manufacturing) and related professional services
Film and TV Production and Post-Production	Motion picture, television, sound recording, and other related industries
Software and Digital Media	Software development, data processing, information services, and telecommunication

Regional Industries

- **Capital Region:** Biotech and Life Sciences, Cleantech and Renewable Energy, Tech and Electronics, Software and Digital Game Development, and Materials Processing
- **Central New York:** Advanced Manufacturing, Smart Systems, Homeland and Cybersecurity, Agribusiness, Biotech and Life Sciences, Unmanned Systems, Tourism, Software and Digital Media, and Logistics
- **Finger Lakes:** Advanced Manufacturing, Optics, Photonics and Imaging, Agribusiness, Cleantech and Renewable Energy, Biotech and Life Sciences, and Software and Digital Media
- **Long Island:** Advanced Manufacturing, Biotech and Life Sciences, Cleantech and Renewable Energy, Craft Beverage, Tourism, and Agribusiness
- **Mid-Hudson:** Advanced Manufacturing and Logistics, Biotech and Life Sciences, Financial and Business Services, Agribusiness, Craft Beverage, Tourism, Film and Television Production, and Information Technology
- **Mohawk Valley:** Agribusiness, Financial Services and Insurance, Advanced Manufacturing, Tech and Electronics, Materials Processing, Logistics, Homeland and Cybersecurity
- **New York City:** Software and Digital Media, Biotech and Life Sciences, Offshore Wind, Financial Services and Insurance, and Tourism
- **North Country:** Advanced Manufacturing, Agribusiness, Cleantech and Renewable Energy, Transportation Equipment, and Tourism
- **Southern Tier:** Advanced Manufacturing, Agribusiness, Homeland and Cybersecurity, Logistics, and Healthcare
- **Western New York:** Advanced Manufacturing, Software and Digital Media, Biotech and Life Sciences, Agribusiness, Tourism, Cleantech and Renewable Energy



Workforce Development Capital Grant Program

\$35 Million for Grants

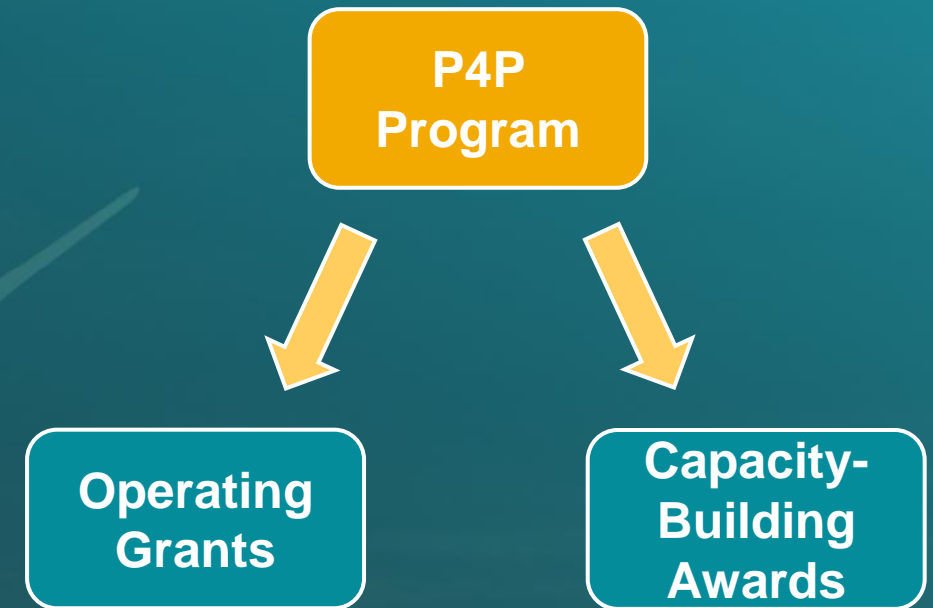
- Awards amounts range from \$100,000- \$3 million
- ESD will provide up to 50% of total project cost
- Projects must commence within 6 months of award

Eligible Uses of Funds		
Purchase/Installation of Machinery/Equipment	Renovations of Existing Building	Acquisition of Land or Buildings
Purchase/Installation of Furniture/Fixtures	New Construction or Expansion of Existing Building	Soft Costs Up To 15% of Total Project Costs

Pay For Performance Program

\$115 Million for Pay for Performance Program

- Resource for training programs offering industry-recognized credentials and certificates
- Serving historically marginalized communities by removing barriers to employment
- Support opportunities for un/underemployed and underrepresented workers
- Making sure there are business and community partnerships, so trainees have access to good jobs



P4P Operating Grants

- Grant funding can be used for programmatic expenses related to a new program, or expanding an existing program
- ESD will provide up to 75% of total project cost
- Awards amounts range from \$50,000 to \$1,000,000

Eligible Uses of Funds	
Curricula Development	Instructional Materials
Outreach & Marketing	Job Placement Services
Training Technology	Credentialing Exam Fees
Trainee Support Services	Data Collection and Analysis

P4P Capacity-Building Award

- Achievement-based awards to expand programs' capacity
- Data and metrics driven award
- Awards range from \$1,500-\$4,000 per trainee placed in a good job
- Amount of award determination is based on:
 - Extent of wrap-around services
 - Need of the population served
 - Placement in good jobs

Eligible Uses of Funds	
Instructional Materials	Outreach & Marketing
Job Placement Services	Training Technology
Credentialing Exam Fees	Trainee Support Services
Data Collection and Analysis	

OSWD Submission Timeline

Activity	Date
Round 4 Application Batch Closing	Friday, June 30, 2023
Round 5 Application Batch Closing	Friday, September 29, 2023
Round 6 Application Batch Closing	Friday, December 29, 2023

Impact Metrics

OSWD has introduced metrics to track grantee outcomes across the Governor's \$350 million investment, reported at the start of the program and on a quarterly basis:

- Total enrollment and rate of completion
- Credentials earned
- Job placement rate at three, six and 12-month periods
- Job retention rate at three, six and 12-month periods
- Distribution of job placement by industry, occupation and skill level
- Participant earnings pre- and post-placement
- Participant demographics (where voluntarily reported)
- Placement and earnings outcomes

Year One Progress Report

Scan the QR code to
access OSWD's Year
One Progress Report



Core Functions

Drive innovative, high-impact workforce programming	Establish strategic priorities for workforce investment	Connect the dots across regions, industries, and agencies
Launch and scale effective and innovative programs and leverage program data to inform future programs and partnerships.	Prioritize workforce investment to align the needs of workers and employers and ensure programs serve New Yorkers that are most in need	Improve coordination and facilitate collective learning and agenda-setting within the workforce development ecosystem

Progress to Date

Launched \$150 million grant program and awarded over \$13 million to launch and grow 22 innovative programs, which will:

- Train more than 6,600 New Yorkers
- Partner with more than 200 businesses
- Leverage more than \$10 million in matching funds
- Offer critical wraparound supports to reduce barriers to participation
- Support projects in Advanced Manufacturing, Clean Tech & Renewable Energy, Construction, Electronics & OPI, Film & TV, Software, and Agribusiness sectors

The Year Ahead

Over the next 12 months, OSD will:

- Fund additional innovative workforce training models and capital improvements
- Establish a “resource hub” of best practices and guidelines to support workforce development efforts
- Coordinate with other agencies to collect program data for programs funded by the Governor’s \$350 million investment
- Launch the first of a series of regional convenings to bring together REDC leadership, Workforce Development Board leadership, employers, and regional workforce stakeholders

Regional Workforce Strategies

Scan the QR code to
access the plans
developed by each of the
State's Regional Economic
Development Councils



OSWD Information

WEBSITE: esd.ny.gov/workforce

EMAIL: workforce@esd.ny.gov

FAQ LINK: <https://esd.ny.gov/oswd-grant-programs-frequently-asked-questions>

Sign up for Email Alerts

Receive email updates about the Office of Strategic
Workforce Development.

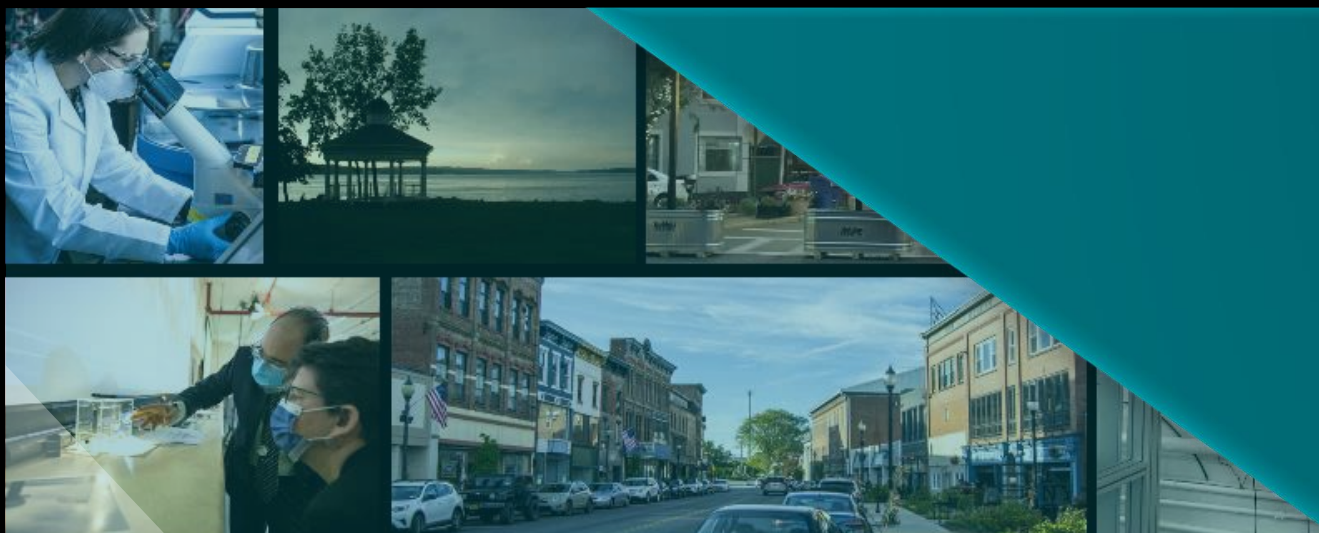
[CLICK HERE](#)



**Office of Strategic
Workforce Development**

Questions?





Mid-Hudson Labor Market



**Mid-Hudson
Regional Economic
Development Council**

Labor Market Profile – Hudson Valley Region

Category	Apr 2023	Mar 2023	Apr 2022	Net Month	% Month	Net Year	% Year
Total Nonfarm	950,800	941,000	937,400	9,800	1.0%	13,400	1.4%
Total Private	798,000	788,800	786,100	9,200	1.2%	11,900	1.5%
Goods producing	101,500	101,100	99,900	400	0.4%	1,600	1.6%
Natural Resources, Mining and Construction	59,700	58,900	57,400	800	1.4%	2,300	4.0%
Manufacturing	41,800	42,200	42,500	-400	-0.9%	-700	-1.6%
Service-Providing	849,300	839,900	837,500	9,400	1.1%	11,800	1.4%
Private Service Providing	696,500	687,700	686,200	8,800	1.3%	10,300	1.5%
Trade, Transportation, and Utilities	171,700	171,400	172,500	300	0.2%	-800	-0.5%
Information	12,600	12,600	13,400	0	0.0%	-800	-6.0%
Financial Activities	44,800	44,900	45,000	-100	-0.2%	-200	-0.4%
Professional and Business Services	115,600	113,500	116,600	2,100	1.9%	-1,000	-0.9%
Educational and Health Services	218,500	218,500	212,800	0	0.0%	5,700	2.7%
Leisure and Hospitality	91,400	85,900	84,800	5,500	6.4%	6,600	7.8%
Other Services	41,900	40,900	41,100	1,000	2.4%	800	1.9%
Government	152,800	152,200	151,300	600	0.4%	1,500	1.0%





Mid-Hudson
Regional Economic
Development Council

Old/New Business



Next Steps

For Council Members:

- Required Ethics Training and Filings
- Annual Report
- Review Round XIII Materials
- Promote Round XIII Resources

For All:

- Questions or comments? Email midhudsonREDC@esd.ny.gov
- Visit the MHREDC website: regionalcouncils.ny.gov/mid-hudson
 - Review the REDC Round XIII materials
 - Sign up for an upcoming CFA Info Session
- **Apply by 4pm on July 28th**



CFA Round XIII Info Sessions

June 1st

9:30am – 10:30am

SUNY Orange

One Washington Center Newburgh, NY 12550

June 7th

10:00am – 11:00am

SUNY Ulster

94 Mary's Avenue Kingston, NY 12401

June 14th

10:00am – 11:00am

TOPS Building

112 Old Route 6 Carmel, NY 10512

June 21st

10:00am – 11:00am

Rockland Community College

145 College Road, Suffern, NY 10901

June 28th

11:00am – 12:00pm

DCC @ HVR Airport

237 New Hackensack Rd. Wappingers Falls, NY 12590

July 12th

11:00am – 12:00pm

Hurleyville Performing Arts Center

219 Main St. Hurleyville, NY 12747

July 19th

11:00am – 12:00pm

Westchester County Community College

75 Grasslands Rd. Valhalla, NY 10595

Scan QR Code to be directed
to the MHREDC website to
register for the above events



**Mid-Hudson
Regional Economic
Development Council**



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STATE OF
OPPORTUNITY.

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Thank you!



REGENERON
SCIENCE TO MEDICINE

